



NUVIAS | UC

Zoom+ Bundles

Preparing your customers for a post-COVID
workplace

zoom

+



logitech



Yealink



So... What Happens Next?

It's difficult to envisage how the future of work will look for your customers. Employees have already expressed that switching between home and the office would be their ideal set-up via participation in social engagement surveys on LinkedIn. In our own survey, only 7% indicated that they would rather continue working remotely permanently, without ever wanting to return to the office.

When businesses were initially asked to work from home, Zoom was a key factor in helping users maintain communication and business continuity, hence the 200+ mil daily user peak in March 2020.

Now, as businesses search for a long-term plan, they will be looking for ways to implement a hybrid working BAU strategy, enhance their meeting experience and upgrade basic licences, all while continuing to use the same interface which they're familiar with in soft clients, within dedicated meeting rooms.

So how can you make this easier for your customers?

In a recent People Management survey, 83% of participants said that their workforce was broadly optimistic about returning to the office.

Zoom Licences

One USP of Zoom at the start of the pandemic was their option for free licences. People registered for the 'basic' Zoom functionalities to join virtual catch-ups or short meetings.

However, as users settle back into the office environment, businesses will be looking to consolidate licences and take more control of their plans.

Konekt - The Cloud Division of Nuvias UC - is the only Zoom distributor and master agent in Europe. This means, our team are best positioned to help with selling and upselling licences. [View this useful document](#) from our Konekt team to learn more about how you can turn free 'basic' plans into recurring commission.

If you require Zoom licences or want to find out more, please contact the Konekt team on **01635 959 420**.

Zoom+: Bundles for the Office

With the aim of simplifying and streamlining the procurement process, we recently launched our Logitech/Poly/Yealink Zoom room bundles where all components are available to order under one SKU.

With an option for every room size and the choice to add our professional services - which cover site surveys, installations, and end-user training - our aim is to give you and your customers 'one less thing to think about' upon the return to work.

You can read more about our professional services [here>>](#).

Better yet, we're offering these bundles at a discounted rate to provide you with the opportunity to maximise your margin or provide a competitive edge on pricing to your customers.



Huddle Bundle

ZRB-PLUK-HUD-NOTV-ZRL1Y



Includes:

- Poly Studio video and speaker bar
- Zoom Room licence - 1 Year Prepay

Small Room Bundle

ZRB-PLUK-SML-NOTV-ZRL1Y



Includes:

- Poly Studio X30 video and speaker bar
- TC8 touch control
- Zoom Room licence - 1 Year Prepay

Medium Room Bundle

ZRB-PLUK-MED-NOTV-ZRL1Y



Includes:

- Poly Studio X50 video and speaker bar
- Tc8 touch control
- Zoom Room licence - 1 Year Prepay

Large Room Bundle

ZRB-PLUK-LRG-NOTV-ZRL1Y



Includes:

- G7500 4k Base Unit
- Partner Premier, 1 Year for base unit
- EagleEye Director II
- Partner Premier, 1 year for EE Director
- Zoom Room licence - 1 Year Prepay

Small/Huddle Room Bundle

ZRB-YLUK-SML-NOTV-ZRL1Y



Includes:

- Yealink A20 All-in-One Android Video Bar
- 8-inch touch panel

ZRB-YLUK-MED-2-NOTV-ZRL1Y



Includes:

- Yealink ZVC400 Room Bundle
- Zoom Room licence - 1 Year Prepay

Medium Room Bundle

ZRB-YLUK-MED-NOTV-ZRL1Y



Includes:

- Yealink A30 All-in-One Android Video Bar
- 8-inch touch panel
- Zoom Room licence - 1 Year Prepay

Large Room Bundle

ZRB-YLUK-LRG-NOTV-ZRL1Y



Includes:

- Yealink ZVC840 Room Bundle, Includes: UVC84, Mini PC & MTouch II, & 3x VC34 wireless expansion microphones with soundbar
- Yealink AMS Extended Warranty Service for ZVC840
- Zoom Room licence - 1 Year Prepay

XLarge Room Bundle

ZRB-YLUK-XLRG-NOTV-ZRL1Y



Includes:

- ZVC840 Room Bundle. Includes: Includes: UVC84, Mcore Kit (Mini PC & MTouch II), Mspeaker II & 3x VCM34 array microphones
- 12x Zoom USB Camera
- Yealink AMS Extended Warranty Service for ZVC840
- Zoom Room licence - 1 Year Prepay

Appliance Mode Small Room Solution

TAPRMGUNIAPP



- Includes:**
- Rally Bar Mini
 - Tap Controller
 - Zoom Room licence - 1 Year Prepay

Medium Room Bundle

TAPRBGUNIAPP



- Includes:**
- Rally Bar
 - Tap Controller
 - Zoom Room licence - 1 Year Prepay

Compute Mode

Base Bundle

TAPZOMBASEINT



- Includes:**
- PC (Intel Nuc)
 - Tap Controller
 - UK & EU Power Cables
 - PC Mount
 - Zoom Room licence - 1 Year Prepay

Small Room Bundle

TAPRBMUNIAPP



- Includes:**
- Everything listed in Base Bundle
 - Logitech Meet-Up

Medium Room Bundle

TAPRBGUNIAPP



- Includes:**
- Everything listed in Base Bundle
 - Rally System
 - Rally Mounting Kit

Large Room Bundle

TAPRALZOMINT



- Includes:**
- Everything listed in Base Bundle
 - Rally Plus System
 - Rally Mounting Kit
 - Rally Mic Pod Kit

Small/Huddle Room Bundle

ZRB-DTEN-HUD-ZRL1Y

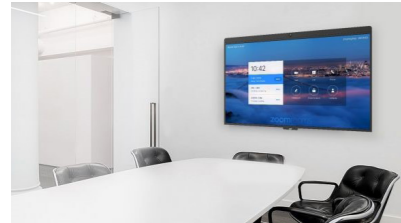


DTEN ME 27

Includes:

- 27" Multi-touch, 4K display
- 4K embedded camera
- Zoom Room licence - 1 Year

ZRB-DTEN-SML-ZRL1Y



DTEN D7 55 Standard

Includes:

- 55" Multi-touch, 4K display
- 4K embedded camera
- Zoom Room licence - 1 Year Prepay

Medium Room Bundle

ZRB-DTEN-MED-ZRL1Y



DTEN D7 75 Standard

Includes:

- 75" Multi-touch, 4K display
- 4K embedded camera
- Zoom Room licence - 1 Year Prepay

ZRB-DTEN-MED-2-ZRL1Y



DTEN GO & DTEN Mate

Includes:

- Multi-touch, 4K display
- 12-microphone array with smart 4-camera system
- Zoom Room licence - 1 Year Prepay

Large Room Bundle

ZRB-DTEN-LRG-ZRL1Y



D7 55" Dual

Includes:

- 2x 55" LED screens
- 4K embedded cameras
- Digital boards with ultra-sensitive touch technology
- Zoom Room licence - 1 Year Prepay

Rely on Nuvias UC for your Video offering:

Get in touch:

www.nuvias-uc.com | uc.sales.uk@nuvias.com | + 44 (0) 1635 225000

NUVIAS | UC