

Yealink Microsoft Solutions Guide





Why Yealink?

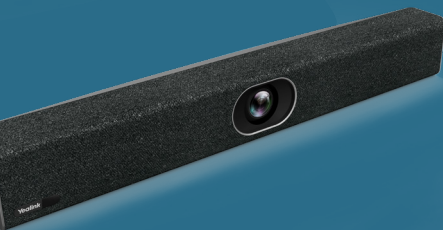
Yealink offer a wide breadth of cost-effective - yet high-quality - Microsoft Teams audio and video devices. The portfolio of UC solutions enable businesses to stay connected, no matter their environment.

Whether you're searching for a full meeting room system or personal devices which your customers can take anywhere, you will find something suitable from Yealink.



Portfolio of products include:

- ✔ Personal devices - headsets, USB cameras, speakerphones
- ✔ Microsoft Teams Room (MTR) kits/bundles
- ✔ Interactive whiteboards
- ✔ Handsets
- ✔ Conference phones
- ✔ Accessories & Attachments



Why Nuvias UC for Yealink?

Recent Yealink award winner for:



Unique suite of services:

- ✔ Strategic team structure: to ensure our partners have a dedicated account manager with the time to support daily.
- ✔ Marketing support: Our marketing team can provide assets and support to inform your customers about your Yealink partnership.
- ✔ HUB: Our online webstore makes it easy for you to place and track your Yealink orders, Plus it's white-labelled for you to utilise with your customers.
- ✔ Professional services: Nuvias UC's team of experts can take care of pre-sales site surveys, installations and end-user training on your behalf.
- ✔ Flexible financing: Opt for a monthly subscription model to spread the cost of your technology investment.



PROTECT YOUR INVESTMENT with Yealink Assist - Exclusive to Nuvias UC

In case things go wrong, your customers can rest assured knowing that they have a support service designed to get them operational as quickly as possible with minimal disruption. Opting for Yealink Assist on orders will give you/your customers access to unlimited working hours telephone/email support, advanced RMA parts replacements and more.



Hybrid Working Solutions

Best suited to:

- Remote workers requiring office quality solutions
- Hybrid workers who need a device that blends as seamlessly into their remote environment as it does their office workspace
- Employees who frequently travel between locations



CP965
Speakerphone



UH34 Headset



UVC30 USB
Camera



UH36 Headset



UVC20 USB
Camera



UVC34 Video Bar



BH72 Headset



BH76 Headset

Office/Group Solutions

Best suited to:

- Businesses looking to integrate their meeting rooms into a Zoom/Teams environment

Microsoft Teams Rooms (MTR)

Yealink offer a wide portfolio of MS Teams certified products. This is due to the fact they work directly with Microsoft for any new product developments. This allows Yealink to take products to market quickly, without awaiting the certification. Please note that these bundles are also available for Zoom environments.



MVC320



MVC400



MVC660



MVC860



MVC960

Plug 'n' Play Video Bars

The meeting bars from Yealink pair a sleek design with simple set-up to enable your customers to easily access their platform of choice from huddle/small & medium rooms.



A10



A20



A30

COMING SOON...

Desktop Voice Solutions

Best suited to:

- Office/Remote workers with a defined workspace
- Executives requiring both voice and video interface options
- Companies seeking a reliable and quality voice solution



MP50



MP54



MP56



MP58



VP59



CP960

MeetingBoards

Yealink's unique all-in-one video conferencing and interactive whiteboarding solution.

Best suited to:

- Training rooms that require large interactive displays
- Meeting rooms where users require demonstration tools
- Classrooms that need to easily transition between offline and online learning
- Available in 65" and 86"



All-in-One Workstations

These intuitive new solutions are designed to help your customers de-clutter and organise their workspace; whether that workspace is office-based, remote or a hybrid of the two.

Best suited to:

- Remote workers with or without a defined workspace
- Office workers with minimal room
- Employees who need to take calls, conduct meetings and manage their workflow in one space.



WH62



WH63

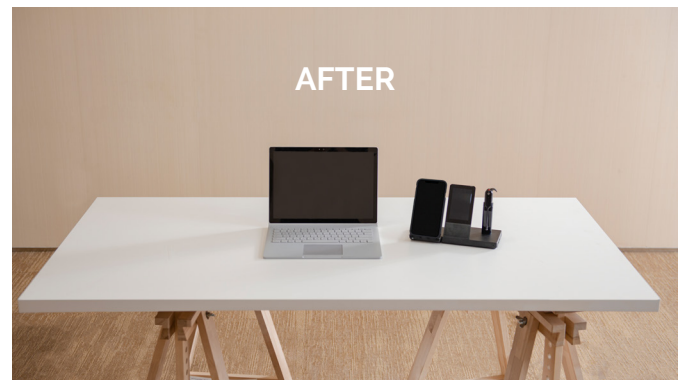
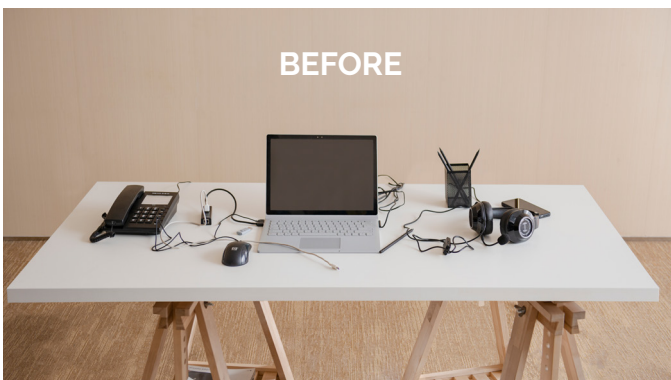


WH66



WH67

The WH6 Series effect...



COMING SOON...

New personal all-in-one Teams monitor

The DeskVision A24 is designed to meet all desktop office needs of users with highly integrated hardware and software, while achieving a minimalist set up with seamless switching between multiple scenarios. This product has all the advantages of a touch monitor and a conferencing device, making it a workstation with rich UC functions.





Yealink's Management Services

Your customers can manage, update and troubleshoot their devices easily with Yealink's device and cloud management services. These services allow for either on-premise or cloud device management, for both enterprise and small business.

Device Management Platform

- ✔ Remote Diagnostics
- ✔ Task Scheduling
- ✔ Call Statistics
- ✔ Bulk Configuration and Customisation

Managed Cloud Service

For enterprises:

- ✔ Reduce the cost of equipment for operations and maintenance
- ✔ Improve the efficiency and quality of technical maintenance
- ✔ Anticipate risks through data analysis and prevent in advance
- ✔ Ensures a reliable communication environment

For business partners:

- ✔ Provide remote services of Yealink devices
- ✔ Respond to and solve problems quickly thanks to real-time diagnosis
- ✔ Save time and costs by tackling issues before they arise

Rely on Nuvias UC for your Yealink offering:

www.nuvias-uc.com | salesuk@nuvias-uc.com | 01635 225000

